



Oneida Technical Solutions

— An 8(a) Enterprise of the Oneida Indian Nation —

LOW RISK, LOW COST



Financially secure. Owned and supported by the Oneida Indian Nation, a sophisticated Native American tribe that wholly owns and operates a multi-faceted business enterprise, Oneida Technical Solutions (OTS) is a wholly owned subsidiary of Oneida Nation Enterprises and is the parent company of Croop-LaFrance (CLF), an experienced federal contracting firm.

Deep, diverse experience. The Oneida Nation's entire organization and businesses have a rich history of providing IT support and associated services in highly complex, highly regulated, highly secure environments, including the U.S. Air Force, U.S. Army, law enforcement, health care, retail and casino industry.

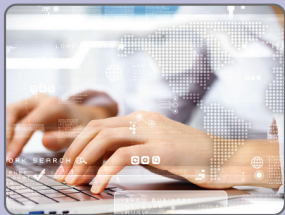
PROVEN PERFORMANCE



"Exceptional" CPAR ratings. Oneida Technical Solutions' subsidiary (CLF) has received the highest CPAR ratings for ten straight years on the Information Technology and Desktop Management Services contract at Robins AFB, which services 20,000 users.

Successful execution. Oneida Technical Solutions' subsidiary (CLF) provided outstanding past performance at AFRL Rome, which prompted the SBA and Army Corps of Engineers to invite CLF to assume a defaulting 8(a) contract in 2009.

RAPID & RELIABLE EXECUTION



Rapid solutions. Oneida Nation Enterprises excels in transition management by consistently executing quickly, within budget, and without sacrificing quality or service. Oneida Nation Enterprises is self-sufficient with the resources to procure, recruit, and mobilize seamlessly as well as deliver quick reaction capabilities to execute contracts with minimal ramp up time and zero mission impact.

Embracing complexity. Oneida Nation Enterprises shattered industry expectations by managing upwards of 20 different vendors to execute hardware and software upgrades of Turning Stone Resort Casino's casino management system and 2,000 networked slot machines in just nine days, while maintaining continuous 24/7 operation of the gaming floor.

Welcoming challenges. Compressing a 12-month schedule into 12 days, the Oneida Nation and its enterprises successfully hosted a full-scale PGA TOUR event after a flood forced its relocation, mobilizing 1,000+ volunteers, accommodating 144 players, and managing logistics and operations for 10,000+ spectators and The Golf Channel for this nationally televised event. The PGA TOUR was so impressed they awarded the Oneida Nation and Turning Stone Resort Casino with its own PGA TOUR contract the following year.

TECHNICAL CAPABILITIES

Command, Control, Communications, Computer & Information Management (C4IM)

- Enterprise Network Infrastructure Analysis, Design, Configuration, Testing & Integration
- Information Assurance; Risk Management Framework
- Information Security (PCI & HIPAA Compliance)
- Systems Administration, Integration & Testing
- Call Center & Service Desk Operations
- Hardware & Software Configuration Management
- Database Administration & Electronic Records Management
- VPN Support, Network Administration & Switch Operation
- Wi-Fi Design, Security & Deployment

Telecommunications Infrastructure & Operations

- System Design, Configuration, Deployment, Installation, Operations & Maintenance
- Low-Voltage Wiring Design & Project Management
- Communications Equipment Closet Construction & Remediation
- Closed Circuit TV & Surveillance
- VOIP, VTC & Multimedia Services

Facilities & Logistical Support

- Supply Management & Sourcing
- Continuity of Operations Planning (COOP)
- Mailroom Operations & Courier Services
- Facilities & Grounds Maintenance
- Real Property Management
- Equipment Management





Oneida Technical Solutions

DUNS Number: 079381098 | CAGE Code: 760W5 | FCL: Top Secret

LEVERAGING COLLECTIVE EXPERIENCE

Leveraging extensive experience supporting the Department of Defense, federal law enforcement, health care and hospitality industries, we are well-suited to operate within complex, multi-vendor environments which are strictly regulated and highly secure.

DEDICATED SUPPORT TO THE U.S. GOVERNMENT

Warner Robins Air Logistics Complex

Information Technology & Desktop Management Services

Place of Performance: Robins AFB, GA

Prime: Croop-LaFrance, Inc. (OTS subsidiary)

Scope: Help Desk Operations, Desktop Management, Physical Asset Management, Digital Sign Systems Support, C-17 FMS IT Support, eTools Team, Project Management

Exceptional CPAR Ratings since Contract Start in 2007

Pope Army Airfield

Information Technology & Network Support

Place of Performance: Fort Bragg, NC

Prime: Croop-LaFrance, Inc. (OTS subsidiary)

Scope: Communications Focal Point, Network Control Center & Infrastructure, Information Assurance, LRA/PKI

Army Corps of Engineers

CEFMS Database Administration and Library Support

Place of Performance: Buffalo, NY

Prime: Croop-LaFrance, Inc. (OTS subsidiary)

Scope: Database Management & Technical Library Administration
8(a) Sole Source Award in 2009

72d ABW Comm Directorate

Base Client Support Services

Place of Performance: Tinker AFB, OK

Prime: Croop-LaFrance, Inc. (OTS subsidiary)

Scope: Communications Focal Point, Client Service Centers, Vulnerability Management, CAC Office, VIP Support

AFLCMC FMS Division – Hanscom AFB

Communication Modernization System

Place of Performance: Dominican Republic (Multiple Sites)

Prime: Oneida Technical Solutions, LLC

Scope: Modernize the GoDR's Command, Control, Communications, Computer, and Intelligence (C4I) System

8(a) Sole Source Award in 2017

Air Force Research Laboratory

Site Support Operations

Place of Performance: Rome, NY

Prime: Croop-LaFrance, Inc. (OTS subsidiary)

Scope: Logistics, Equipment Inventory, Technical Library, Mailroom, Overseas Travel Clearance, Multimedia Services, Real Property Management

ESTABLISH AN 8(a) SOLE SOURCE CONTRACT IN 5 SIMPLE STEPS



The Small Business Administration (SBA) 8(a) Sole Source vehicle enables agencies to engage in direct buy contracts with certified contractors, streamlining and simplifying the acquisition process for Contracting Officers and federal agencies. Oneida Technical Solutions' (OTS) SBA 8(a) business development certification is valid through July 2024. As per FAR 19.805-1(b)(2) and 13 CFR 124.506(b), OTS, a Tribally-Owned 8(a) contractor, can accept Sole Source Awards up to \$22 million.

- Step 1.** The Government Program Manager or interested party develops a statement of work, prepares government estimate, and obtains the necessary funding.
- Step 2.** Through direct discussions and negotiations with OTS, the Government Program Manager selects OTS to perform the work and submits a procurement request to the agency Contracting Officer.
- Step 3.** The agency Contracting Officer contacts OTS' SBA Business Development Specialist, Mr. Stephen Barr (Syracuse District) at stephen.barr@sba.gov or 315.471.9393 x 249. Ultimately, the Contracting Officer will submit an "Offer Letter" to the SBA for the designated scope of services that OTS will perform.
- Step 4.** SBA processes the Offer Letter and returns it to the Contracting Officer who submits the Statement of Work and Request for Proposal or Quotation to OTS.
- Step 5.** OTS submits the proposal which is evaluated and negotiated (if necessary) by the agency and the contract is awarded.



Joseph Cavano, Director of Business Affairs | joseph.cavano@onenterprises.com | 315.361.7747
oneidatechicalsolutions.com

